

## **Clinical Specialist**

Endologix, Inc. is a developer and manufacturer of minimally invasive treatments for aortic disorders. The company is located in Irvine, CA, has over 300 employees and is listed on NASDAQ (ELGX). Since launching in the U.S. in 2005, Endologix has experienced average annual growth of 60%+ and was the top performing med tech stock in 2009. The Company's Powerlink® System is an endovascular stent graft for the treatment of abdominal aortic aneurysms (AAA). AAA is a weakening of the wall of the aorta, the largest artery in the body, resulting in a balloon-like enlargement. More than 2 million people in the U.S. have AAA, with 200,000 new cases diagnosed every year. If left untreated, AAAs become increasingly susceptible to rupture. The overall patient mortality rate for ruptured AAA is approximately 75%, making it the 13th leading cause of death in the U.S. More information is available on the Company's website at [www.endologix.com](http://www.endologix.com).

The Clinical Specialist supports the sales efforts and enhances the productivity of the Endologix sales team by providing implanting customers with verbal technical assistance during Powerlink Stent graft implant procedures

### ***Essential Duties and Responsibilities:***

- Provide verbal technical assistance during Powerlink implants
- Provide in-service support for physicians and hospital clinical staff
- Prepare EVAR case plans utilizing AAA imaging studies (CT scans, angiograms)
- Work with Customer Service to order appropriate Powerlink devices for implants
- Ability to travel with minimal notice to support Powerlink implants
- Other duties may be assigned as deemed necessary by manager

### ***Requirements (Non-Industry Candidate):***

- 3-5 years of vascular interventional experience in OR, cath lab and/or specials
- Minimum participation 100 EVAR cases, all devices
- Minimum 25 Powerlink implants
- Communication skills to verbally support deployment steps to Endologix implanting customers

### ***Requirements (Industry Candidate):***

- 3+ years of vascular interventional experience in OR, cath lab and/or specials lab
- 2+ years of industry clinical support experience
- Minimum 100 EVAR cases, all devices
- Minimum 25 Powerlink implants
- Communication skills to verbally support deployment steps to Endologix implanting customers

### ***Travel Requirements:***

- 50+% overnight travel required
- Access to major airport